



December 16, 2022

TO WHOM IT MAY CONCERN

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Since June 2022, I have been utilizing the ocean freight Rate Matrix software application developed by General Logistics, Inc.

The program imports ocean freight rates and surcharges seamlessly and automatically from Excel-formatted steamship line contracts directly into the Matrix database.

This functionality eliminates the need to manually enter rates, thereby resulting in significant time savings and eliminating data entry errors.

The program has been a huge productivity enhancement to our operations, and I would unhesitatingly recommend it's use.

Congratulations to Glenn Nudell and his team for developing such a user-friendly and innovative application.

Sincerely

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